

### **TOWN COUNCIL – AGENDA REQUEST FORM**

THIS FORM WILL BECOME PART OF THE BACKGROUND INFORMATION USED BY THE COUNCIL AND PUBLIC

Please submit Agenda Request Form, **including back up information**, <u>8 days prior</u> to the requested meeting date. **Public Hearing requests must be submitted** <u>20</u>

<u>days prior</u> to the requested meeting date to meet publication deadlines (exceptions may be authorized by the Town Manager, Chairman/Vice Chair).

	MEETING INFORMATION					
Date Submitted: March 10, 2	016	Date of Meeting: March 24, 2016				
Submitted by: Tim Thompso	on, AICP	Time Required: 15 Minutes				
Department: Community De	velopment	Background Info. Supplied: Yes 🖂	No 🗌			
Speakers: Tim Thompson						
Categor	Y OF BUSINESS (	PLEASE PLACE AN "X" IN THE APPROPRIATE BOX)				
Appointment:		Recognition/Resignation/Retirement:				
Public Hearing:		Old Business:				
New Business:	$\boxtimes$	Consent Agenda:				
Nonpublic:		Other:				
	T	ITLE OF ITEM				
Designation of Economic R	evitalization Zo	ne (ERZ) for Southern DW Highway C	orridor			
	DESC	RIPTION OF ITEM				
Request Town Council Authorizat Development to designate the par See supporting memo and maps f	cels along the sout	cation to the NH Department of Resources & E hern portion of DW Highway as an Economic l ion/detail.	Economic Revitalization Zone.			
	Refe	RENCE (IF KNOWN)				
RSA:	162-N	Warrant Article:				
Charter Article:		Town Meeting:				
Other:		NI/A				
<b>EQUIPMENT REQUIRED</b> (PLEASE PLACE AN "X" IN THE APPROPRIATE BOX)						
EQUIPME	ENT REQUIRED (F	N/A: PLEASE PLACE AN "X" IN THE APPROPRIATE BOX)				
Projector:	ENT REQUIRED (F					
	ENT REQUIRED (F	PLEASE PLACE AN "X" IN THE APPROPRIATE BOX)				
Projector:	ENT REQUIRED (F	PLEASE PLACE AN "X" IN THE APPROPRIATE BOX)  Grant Requirements:				
Projector: Easel:	ENT REQUIRED (F	PLEASE PLACE AN "X" IN THE APPROPRIATE BOX)  Grant Requirements:  Joint Meeting:				
Projector: Easel: Special Seating:		PLEASE PLACE AN "X" IN THE APPROPRIATE BOX)  Grant Requirements:  Joint Meeting:  Other:				
Projector: Easel: Special Seating: Laptop:		PLEASE PLACE AN "X" IN THE APPROPRIATE BOX)  Grant Requirements:  Joint Meeting:  Other:  None:				
Projector: Easel: Special Seating: Laptop:	Conta	Crant Requirements: Joint Meeting: Other: None:	e Road			
Projector: Easel: Special Seating: Laptop:  Name: Tim Thor	CONTA	Crant Requirements: Joint Meeting: Other: None: CT INFORMATION Address: 6 Baboosic Lake	e Road			
Projector: Easel: Special Seating: Laptop:  Name: Tim Thor Phone Number: 424-3531	CONTA	Crant Requirements: Joint Meeting: Other: None: CCT INFORMATION Address: 6 Baboosic Lake Email Address: tthompson@mer	e Road			



# Town of Merrimack, New Hampshire

Community Development Department 6 Baboosic Lake Road Town Hall - Lower level - East Wing

603 424-3531 Fax 603 424-1408 www.merrimacknh.gov

Planning - Zoning - Economic Development - Conservation

### **MEMORANDUM**

Date:

March 10, 2016

To:

**Town Council** 

From:

Timothy J. Thompson, AICP, Community Development Director

Subject: Proposed "Economic Revitalization Zone" (ERZ) Designation for Southern

Daniel Webster Highway Corridor

**Overview:** Per the attached Agenda Request, please find this memo as a summary of the proposal to request the NH Department of Resources & Economic Development (DRED) to designate the above referenced area as an "Economic Revitalization Zone" (ERZ). Originally, staff was to propose the designation of BAE Systems alone for ERZ designation, however, due to several changes to State Law and regulations concerning the ERZ program, the proposal before you is for designation of a larger area spanning from approximately Anheuser-Busch and Elbit Systems/Kollsman Inc to the north, south along DW Highway to approximately Nanocomp and the former Nashua Corporation site at the south end (encompassing the land from the FE Everett Turnpike to the west to the railroad tracks to the east, see attached maps).

**BAE Request:** BAE Systems has requested that the Town consider designating their parcels located at 130 & 144 Daniel Webster Highway as ERZ's to allow the businesses to take advantage of state tax incentives that are available to those parcels located within an ERZ.

The designation of a parcel as an ERZ does not impact any local regulatory or property tax processes. A business located within an ERZ has the ability to request credits from the State of NH Business Profits/Business Enterprise Taxes for a period of years provided the business makes certain capital investments in the property or hires a number of qualified employees. Merrimack has several properties already designated as ERZ's, notably Anheuser Busch, the former Shaw's on DW Highway, the former Zyla's (now Vault Motor Storage), the former Nashua Corp, Nanocomp Technlogies, 5 Caron Street, and several other properties along Continental Blvd.

In the request to the Town to consider ERZ designation for their properties, BAE Operations Director Kimberly Cadorette states that BAE is currently examining their current and future investment positions and contemplating incurring capital expenditures and headcount increases at the Merrimack campus to address expansions in their business model. The benefit of an ERZ designation would help reduce the increased cost of operations resulting from those investments and enable BAE to competitively position their business in the marketplace.

**Discussion of New State Law and proposed "Southern DW Highway ERZ":** In December of 2015, the State Law regarding ERZ's changed, modifying the criteria for communities to utilize in making applications to DRED for ERZ designation, as well as introducing a 5-year review period for all existing ERZ's (where they will be evaluated to see if they still meet the eligibility criteria. As of this time, the ERZ at 40 Continental Blvd will not meet the new criteria, and will be removed from the roster of the Town's ERZ's. The other ERZ's from 2010 do still meet the criteria, and will continue).

The criterion previously used by the Town for the most recent designations of Anheuser Busch and 5 Caron St is no longer applicable to the area of the "DW Highway corridor" census tract (the old criterion allowed for parcels in this census tract to qualify for ERZ designation based on income statistics). All new applications for ERZ designation must meet the following criteria:

- (a) Unused or underutilized industrial parks; or
- (b) Vacant land or structures previously used for industrial, commercial, or retail purposes but currently not so used due to demolition, age, relocation of the former occupant's operations, obsolescence, deterioration, brownfields, or cessation of operation resulting from unfavorable economic conditions either generally or in a specific economic sector,

and

(c) that designation of the zone as an ERZ Tax Credit Zone would likely result in the reduction of the rate of vacant or demolished structures or the rate of tax delinquency in the zone.

Due to the new criteria, the Town cannot simply request that the BAE Systems parcels alone be designated as an ERZ, as they would not meet the above criteria on their own, since the parcels are not "vacant," "unused or underutilized."

I attended a meeting on March 2 with staff from DRED (including Commissioner Jeff Rose and Economic Development Division Director Carmen Lorentz) to discuss the new ERZ requirements, and the desire to create an ERZ that would include BAE Systems, particularly given the importance of BAE to the local, regional, and state economy.

Through our discussion at that meeting, it was determined that the best approach for the Town would be to apply for designation of a larger area than just the BAE property, and to incorporate the existing ERZ's at both Anheuser-Busch and 57/59 DW Highway (this has the additional benefit of "extending" the validity period of 5 years for both of these existing ERZ's from the date of the new ERZ's approval, which they would become part of, assuming the new ERZ is approved by DRED). The proposed area shown in the attached application materials and maps includes several areas of vacant industrial properties, as well as underutilized parcels that are experiencing vacancies or unused portions of commercial/industrial space.

Therefore, given the desire to make sure the community and State are accommodating BAE's request coupled with the new requirements for ERZ designation under the updated state law,

I seek the Council's authorization to move forward with the proposed application for designating the "Southern DW Highway Corridor" as an ERZ with DRED.

I will be present at the Council Meeting on March 24 (as well as DRED staff if desired), and will be able to answer any questions the Council may have.

cc: File

Eileen Cabanel, Town Manager

Michael Bergeron & Cynthia Harrington, NH Department of Resources & Economic

Development

Kimberly Cadorette, ECS Operations Director, BAE Systems Paul Lo, Director, Site Location & Incentives, Ryan, LLC

Attachments:

Town Council Agenda Request

Map of Current ERZ Locations in Merrimack

Draft Application for Southern DW Highway Corridor ERZ

ERZ FAQ from NH DRED

# **Town of Merrimack ERZ Locations**

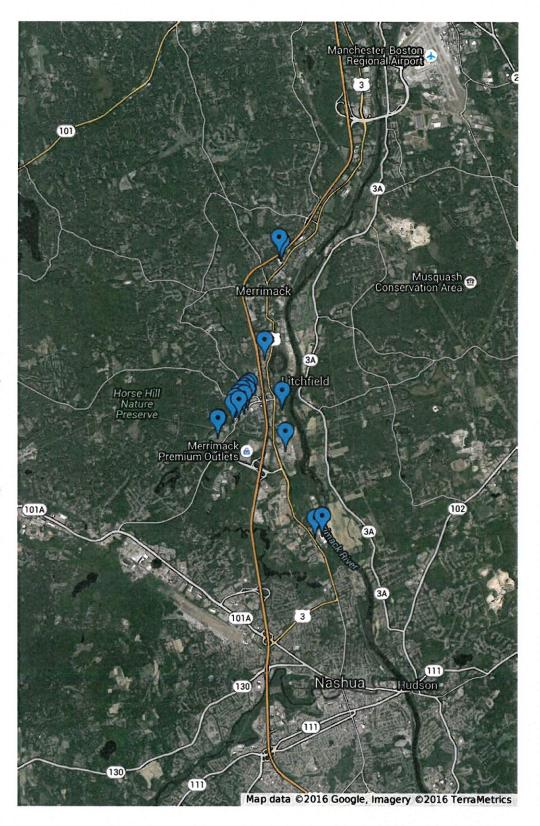
#### Untitled layer

- 6 Continental Boulevard
- 8 Continental Boulevard
- 10 Continental Boulevard
- 11 Continental Boulevard
- 12 Continental Boulevard
- 14 Continental Boulevard
- 15 Continental Boulevard
- 18 Continental Boulevard
- 20 Continental Boulevard
- 21 Continental Boulevard
- § 57 Daniel Webster Highway
- § 59 Daniel Webster Highway
- 🕈 360 Daniel Webster Highway

0

526 & 534 Daniel Webster Highway

- 221 Daniel Webster Highway
- 7 15 Caron Street



# New Hampshire Division of Economic Development Economic Revitalization Zone Tax Credits (Res 2500)

### **Town/Municipality Designation** ~ **FORM ERZ-1**

Mail to:

NH Division of Economic Development	~ Office Use Only ~		
ERZ Program Administrator 172 Pembroke Rd. Concord, NH 03301	Designation Code:		
Zone Tax Credit Designation for an eligible are	2503.02, a local governing body shall request Economic Revitalization as or site prior to any taxpayer applying for tax credit project certification tions given in each section and <b>TYPE</b> all information. Provide an original.		
SECTIO	ON A – INFORMATION		
Instructions	s: Provide the following information.		
Town/MunicipalityMerrimack	Telephone603-424-3531		
Street/ PO Box 6 Baboosic Lake Road			
City/ Town/ State/ Zip code Merrimack,	NH 03054		
ContactTimothy J. Thompson, AICP	Title Community Development Director		
Area/Site Name Southern DW Highway	Corridor		
Signature	Date		
	~Office Use Only~		
Jeffrey J. Rose, Commissioner	. Date		

NH Department of Resources of Economic Development

### Town/Municipality Designation ~ FORM ERZ-1

#### SECTION B - DOCUMENTATION

- 1) A separate application is required for each non-contiguous zone designation within the town/municipality;
- 2) A defined map of the area, including street names, street numbers and/or map and lot number within the zone designation;
- 3) Documentation of meeting eligibility requirements such as listing of vacant properties, photos, evidence of brownfields designation, etc.
- 4) Verification of designation of the zone(s) by town officials, i.e. minutes from appropriate meeting(s).

#### Criteria for designation:

In accordance with Res 2503.03, evidence of the following information must be provided with your request for an Economic Revitalization Zone Tax Credit designation:

- (a) Unused or underutilized industrial parks; or
- (b) Vacant land or structures previously used for industrial, commercial, or retail purposes but currently not so used due to demolition, age, relocation of the former occupant's operations, obsolescence, deterioration, brownfields, or cessation of operation resulting from unfavorable economic conditions either generally or in a specific economic sector,

#### and

c) that designation of the zone as an ERZ Tax Credit Zone would likely result in the reduction of the rate of vacant or demolished structures or the rate of tax delinquency in the zone.

### Documentation for Form ERZ-1: Southern DW Highway Corridor, Merrimack, NH

Attached as follows:

6

27

26

2E

2D

2D

- 1. Aerial Photography and Zoning Maps
- 2. Property List (Highlighted properties are already existing ERZ's):

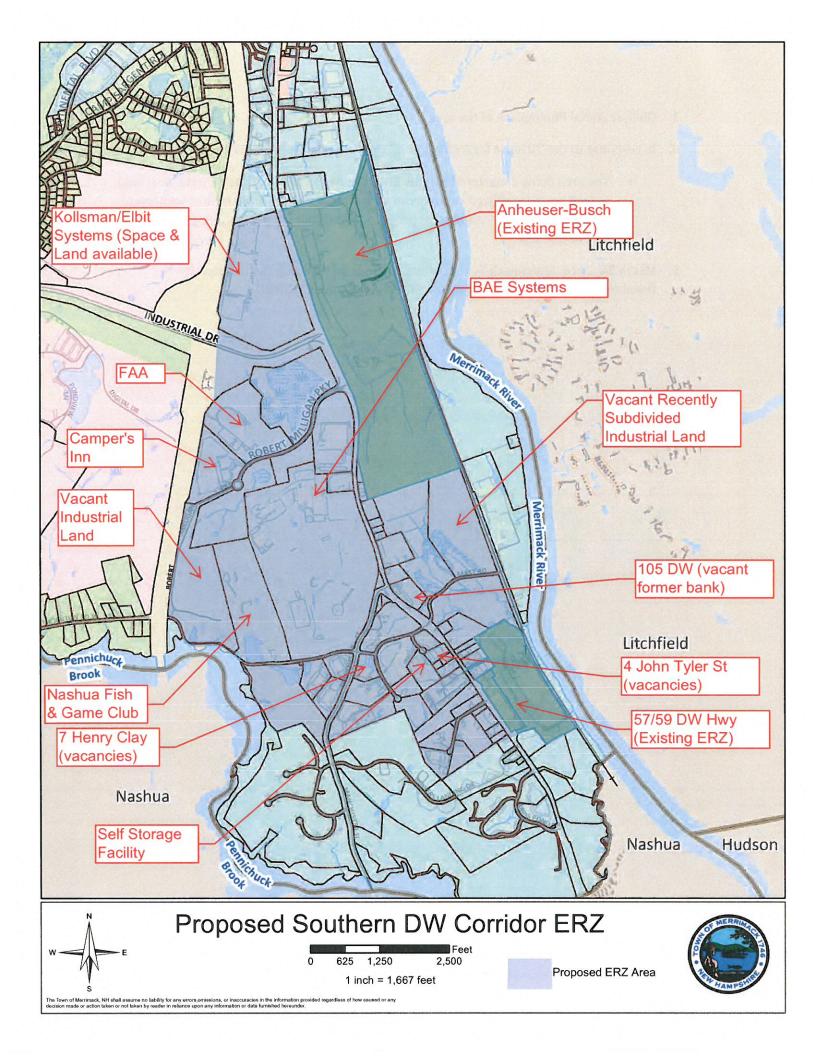
DW HIGHWAY

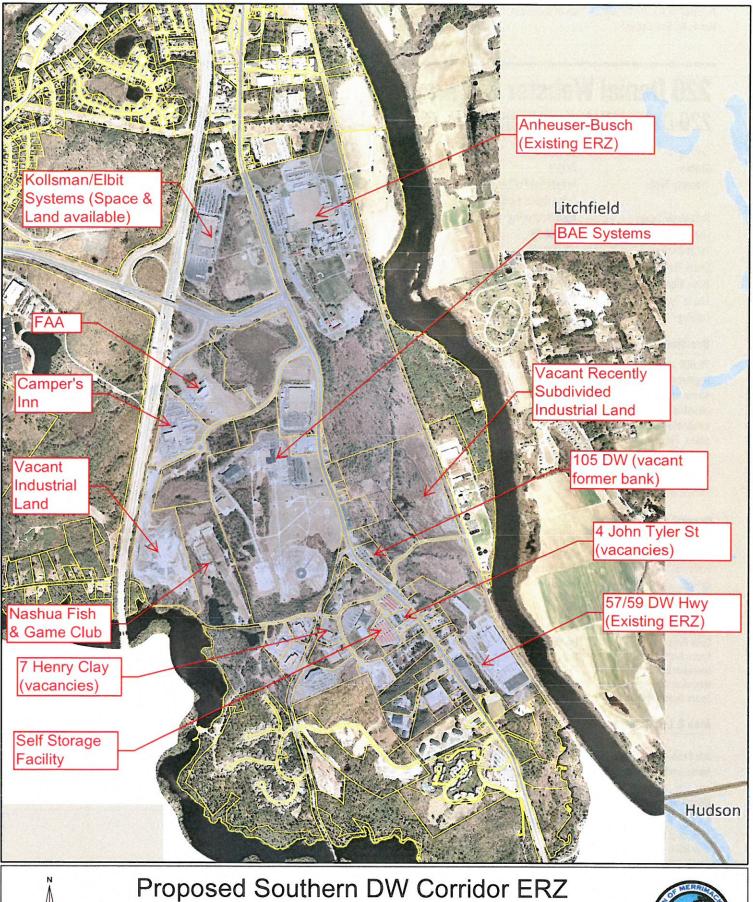
79 DW HIGHWAY

81 DW HIGHWAY

MAP	LOT	SUBLOT	Street #	Road Name	МАР	LOT	SUBLOT	Street #	Road Name
3D	31	1	221	DW HIGHWAY	21)	28		75	DW HIGHWAY
3D	29		220	DW HIGHWAY	210	38		74	DW HIGHWAY
				ROBERT MILLIGAN	2E	6	1	57	DW HIGHWAY
3D	80		15	PARKWAY ROBERT MILLIGAN	27	70		50	ROBERT MILLIGAN
2D	79	1	25	PARKWAY	20	78		50	PARKWAY
2D	8		144	DW HIGHWAY	21)	5		21	AL PAUL LN
20	75			ROBERT MILLIGAN PARKWAY	20	4	5	10	AL PAUL LN
2D	/5			ROBERT MILLIGAN	20	4	3	21	MANCHESTER ST
2D	76			PARKWAY	20	4	6	25	MANCHESTER ST
2D	79		35	ROBERT MILLIGAN PARKWAY	20	41	3	7	HENRY CLAY DR
2D	6		130	DW HIGHWAY	20	41	7	6	HENRY CLAY DR
2D	7		140	DW HIGHWAY	21	41	9	2	JOHN TYLER ST
2D 2D	9		143	DW HIGHWAY	20	41	11	3	JOHN TYLER ST
	10		141	DW HIGHWAY	21)	39	1	82A	DW HIGHWAY
2D					21)	40		82	DW HIGHWAY
2D	11		135	DW HIGHWAY	20	39		78	DW HIGHWAY
2D	17		123	DW HIGHWAY	20	41	2	9	HENRY CLAY DR
2D	21		100	MAST RD	20	41	15	1	INNOVATION WY
2D	14		129	DW HIGHWAY	20	41	14	12	HENRY CLAY DR
2D	15		127	DW HIGHWAY	210	41	13	10	HENRY CLAY DR
2D	16		125	DW HIGHWAY	210	37		70	DW HIGHWAY
2D	18		115	DW HIGHWAY	20	36		68	DW HIGHWAY
2D	18	1	113	DW HIGHWAY	20	32	1	2	WEBB DR
2D	21	1	105	DW HIGHWAY	20	31		60	DW HIGHWAY
2D	42	1	-	MANCHESTER ST	<del>2</del> B	32		4	WEBB DR
2D	42		108	DW HIGHWAY	20	35		7	WEBB DR
2D	41			MANCHESTER ST	20	34		9	WEBB DR
2D	41	4	6	MANCHESTER ST	210	30		56	DW HIGHWAY
2D	41	10	4	JOHN TYLER ST	20	29		54	DW HIGHWAY
2D	22			MAST RD	210	33		8	WEBB DR
2D	23		91	DW HIGHWAY					
2D	24		87	DW HIGHWAY					
		_							

- 3. Oblique Aerial Photograph of the area
- 4. In response to the "Criteria for Designation," the property meets the criteria as follows:
  - The area being considered for this ERZ includes a variety of vacant industrial land, as well as underutilized commercial and industrial space with various vacancies.
     Please see attached commercial property listings for properties being considered as part of this ERZ.
- 5. March 24, 2016 Merrimack Town Council Minutes, authorizing the Community Development Department to apply for ERZ designation PENDING







1,250 2,500 1 inch = 1,667 feet

Proposed ERZ Area



own of Merrimack, NH shall assume no liability for any errors,omissions, or inaccuracies in the information provided regardless of how caused or any on made or action taken or not taken by reader in reliance upon any information or data furnished hereunder.

# 220 Daniel Webster Highway, Suite: -



220 Daniel Webster Highway, Merrimack, NH 03054

Listing ID:

1981958

Status:

Active

Property Type:

**Industrial For Lease** 

(also listed as Office)

Industrial Type:

Manufacturing

Contiguous Space:

75,000 SF 75,000 SF

Total Available: Lease Rate:

\$6 - 8 PSF (Annual)

Base Monthly Rent:

\$37,500 - 50,000 (Monthly)

Lease Type: Ceiling:

NNN

18 ft. Clear

#### **Overview/Comments**

75.000 square feet of office/R&D/light manufacturing space at 220 D.W. Highway in Merrimack, New Hampshire is available for lease. Additional space may be available. This landmark 350,000 square foot facility is situated on 66 acres of beautifully landscaped, industrially zoned land. The available space is divisible for multiple tenants and offers flexible floor plans. This highly visible property is well located immediately off Exit 10 of the F.E. Everett Turnike/Route 3, across from Anheuser Busch, less than 9 miles from the Massachusetts border and just 10 miles from Manchester Airport.



#### **More Information Online**

https://www.catylist.com//listing/1981958

#### **QR** Code

Scan this image with your mobile device:



#### **General Information**

Taxing Authority:

Tax ID/APN: Industrial Type:

Merrimcack, NH 00003D 000029 00000

Zoning:

Gross Building Area:

Manufacturing INDUSTRIAL (I-1)

220 Daniel Webster Highway **Building Name:** 

350,000 SF 350,000 SF Building/Unit Size (RSF):

#### **Available Space**

Suite/Unit Number:

Suite Floor: Space Available:

1st and 2nd 75,000 SF 75.000 SF

Minimum Divisible: Maximum Contiguous: Space Description:

75.000 SF \$6 NNN for manufacturing; \$8 NNN for office Space Type: Date Available: Lease Rate:

Lease Type: Clear Height: Relet

18

06/25/2009 \$6 - 8 PSF (Annual) NNN

# **Area & Location**

Site Description property type: Ind Flex Parking: 500 spaces HVAC: Avail space fully heated & cooled Has Sprinklers Power: 200KVA, 120/208 volt, 3-ph Const.Type: Steel frame, concrete block & metal

#### **Building Related**

Construction/Siding:

Tenancy: Number of Stories: Year Built:

**Multiple Tenants** 

1982 Other Parking Ratio:

Total Parking Spaces: Volts:

X-Phase:

5 (per 1000 SF)

375 480

Three-Phase

#### Location

Address: 220 Daniel Webster Highway, Merrimack, NH

03054

Hillsborough County: MSA: Manchester-Nashua





**Thomas Farrelly** Cushman & Wakefield of NH Inc 603-661-4854 [M] (603)628-2800 [0]



**Denis Dancoes** Cushman & Wakefield of NH Inc 603-661-3854 [M] (603) 628-2800 [0] denis.dancoes@cushwake.com



Sue Ann Johnson Cushman & Wakefield of NH Inc 603-490-6900 [M] 603-628-2800 [0] sueann.johnson@cushwake.com

# 50 Robert Milligan Parkway - 42.99 Acres



50 Robert Milligan Parkway, Merrimack, NH 03054

Listing ID: 29940993 Status: Active

Property Type: Vacant Land For Sale

Possible Uses: Industrial
Gross Land Area: 42.99 Acres
Sale Price: \$8,400,000
Unit Price: \$195,394 Per Acre
Sale Terms: Cash to Seller

#### **Overview/Comments**

The 42.99 acres site is well located, just south of Exit 10, Industrial Drive, with excellent visibility and more than 2,000 feet of frontage along the F.E. Everett Turnpike. This site is one of the few remaining sites along the F.E. Everett Turnpike with visibility and frontage worthy of a corporate headquarters location, and is surrounded by a unique mix of neighbors - Campers Inn, the FAA, BAE Systems and the Nashua Fish & Game. Bower's Pond is located at the site's southern border.

Some of the uses permitted by current zoning include manufacturing, warehouse and wholesale, office (greater than 10,000 SF) research and testing laboratories, breweries and bottling facilities, self-storage, telecommunications towers and the support uses of restaurants, bank branch, hotel/motel and day care.



#### **More Information Online**

https://www.catylist.com//listing/29940993



#### **QR** Code

Scan this image with your mobile device:

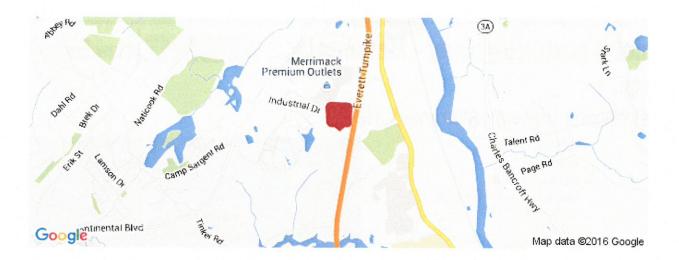
zone AE.

#### **General Information**

Merrimack, NH I-1 INDUSTRIAL Taxing Authority: Zoning: 00002D 000078 000000 Cash to Seller Tax ID/APN: Sale Terms: Possible Uses: Industrial **Area & Location** 1.5 miles to Exit 10 (toll-free) of the F.E. Everett Excellent Highway Access: Property Visibility: 2,000 Feet of Frontage: Site Description: A portion of the site is located within the aquifer conservation district and in flood hazard area

#### Location

Address: 50 Robert Milligan Parkway, Merrimack, NH 03054
County: Hillsborough
MSA: Manchester-Nashua





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denis.dancoes@cushwake.com



Sue Ann Johnson

Cushman & Wakefield of NH Inc

603-490-6900 [M]

603-628-2800 [0]

sueann.johnson@cushwake.com

# 59 Daniel Webster Highway - Merrimack, CBRE | New England NH, Suite: 1

### 59 Daniel Webster Highway, Merrimack, NH 03054

Listing ID: 2034540 Status: Active

Property Type: Industrial For Lease

Industrial Type: Light Industrial, Manufacturing

Contiguous Space: 20,000 - 147,472 SF

Total Available: 147,472 SF
Lease Rate: \$4.50 PSF (Annual)
Base Monthly Rent: \$7,500 - 55,302 (Monthly)

Lease Type: NNN
Loading: 26 Docks
Ceiling: 32 ft.
Drive-In Bays: 1



For Sale or Lease: 59 Daniel Webster Highway is A 474,322 SF first-class manufacturing distribution facility which features, 147,472 SF of high-bay warehouse for lease. The space offers 22-32' clear height with 26 tailboard loading docks with levelers.

The property is strategically located in the Economic Revitalization Zone just off Exit 10 of the F.E Everett Turnpike in Merrimack, New Hampshire. It offers excellent proximity to the Manchester-Boston Regional Airport. The site is further enhanced by a secured yard area and rail service provided by Guilford Rail.

This 40.78 acre parcel is positioned in Merrimack's Industrial / R&D corridor adjacent to corporate neighbors Anheuser-Busch and BAE Systems.

Also available in the sale package is 57 DW Highway. CALL BROKER FOR SALE DETAILS.



#### **More Information Online**

https://www.catylist.com//listing/2034540

#### **QR** Code

Scan this image with your mobile device:



#### **General Information**

Tax ID/APN: Industrial Type:	02E/006/000 Manufacturing, Light Industrial, Warehouse/	Zoning: Building/Unit Size (RSF):	INDUSTRIAL 474.322 SF	
muustnar type:	Distribution, Other, General	Land Area:	40.78 Acres	
Available Space				
Suite/Unit Number:	1	Lease Rate:	\$4.50 PSF (Annual)	
Space Available:	147,472 SF	Lease Type:	NNN	
Minimum Divisible:	20,000 SF	Real Estate Taxes:	\$0.65 PSF (Annual)	
Maximum Contiguous:	147,472 SF	Operating Expenses:	\$1.38 PSF (Annual)	
Space Subcategory 1:	Warehouse/Distribution	Loading Docks:	26	
Space Subcategory 2:	Manufacturing	Drive In Bays:		
Space Type:	Relet	Ceiling Height:	32	
Date Available:	11/02/2009	Clear Height:	32	

Space Description For Sale or Lease: 59 Daniel Webster Highway is A 474,322 SF first-class manufacturing distribution facility which features, 147,472 SF of high-bay warehouse for lease. The space offers 22-32' clear height with 26 tailboard loading docks with levelers. Also available in the sale package is 57 DW Highway. The property is strategically located in the Economic Revitalization Zone just off Exit 10 of the F.E Everett Turnpike in Merrimack, New Hampshire. It offers excellent proximity to the Manchester-Boston Regional Airport. The site is further enhanced by a secured yard area and rail service provided by Guilford Rail. This 40.78 acre parcel is positioned in Merrimack's Industrial / R&D corridor adjacent to corporate neighbors Anheuser-Busch and BAE Systems. CALL BROKER FOR SALE DETAILS.

#### **Area & Location**

Highway Access: Airports:

F.E. Everett Turnpike Exit 10 Manchester-Boston Regional Airport

#### **Building Related**

Tenancy: Number of Stories: **Multiple Tenants** Good

Parking Description:

Abundant parking in shared lot with other tenants. Room for large trucks.

**Property Condition:** Year Built: Year Renovated: Parking Type:

1969 2014 Surface

Column Spacing: Amps: X-Phase:

40x50 2,000 3

#### **Land Related**

Zoning Description:

Suburban industrial area with a mix of office and

retail.

Water Service: Sewer Type:

Municipal Municipal

#### Location

Address: County: MSA:

59 Daniel Webster Highway, Merrimack, NH 03054

Hillsborough

Manchester-Nashua



#### **Property Images**



cover



Office\_area







Warehouse2

### **Property Contacts**



Warehouse

**Roger Dieker CBRE I New England** 603-540-8315 [M] (603) 792-2604 [0] roger.dieker@cbre-ne.com



Michael Tamposi **CBRE I New England** 603-792-2602 [0] mike.tamposi@cbre-ne.com

# **57 Daniel Webster Hwy**

# CBRE New England

### 57 Daniel Webster Hwy, Merrimack, NH 03054

Listing ID:

28790989

Status:

Active

Property Type:

Industrial For Sale

Industrial Type:

Manufacturing, Warehouse/Distribution

Size:

104,360 SF

Sale Price:

See Agent

Sale Terms:

Cash to Seller

Ceiling:

23 ft. Clear

#### **Overview/Comments**

FOR SALE OR LEASE This 104,360 +/- SF manufacturing and distribution facility consists of 24,000 +/- SF of office and lab space, 40,360 +/- SF of manufacturing space and 40,000 +/- SF of 23-foot clear warehouse space (warehouse can be leased separately). The property features five tailboard loading docks with levelers and three drive-in doors.

The sale of the property also includes 59 DW Highway. A 474,322 SF building on 40.78 acres.

The property is strategically located in the Economic Revitalization Zone just off Exit 10 of the F.E Everett Turnpike in Merrimack, New Hampshire, It offers excellent proximity to the Manchester-Boston Regional Airport.



#### **More Information Online**

https://www.catylist.com//listing/28790989

#### **QR** Code

Scan this image with your mobile device:



#### **General Information**

Tax ID/APN: Industrial Type: 2E/6/1

Manufacturing, Warehouse/Distribution

Zoning: I-1 INDUSTRIAL

Property Use Type: **Building Name:** 

Net Leased Investment (NNN) 57 Daniel Webster Hwy

Gross Building Area: Building/Unit Size (RSF):

Land Area: Sale Terms: 104,360 SF 104,360 SF

7.66 Acres Cash to Seller

#### **Area & Location**

Road Type:

Paved

Highway Access:

Exit 10 off the F.E. Everett Turnpike

Site Description: property type: Ind Flex Parking: Ample on-site

Power: 1,500 amps/2,000 amps

#### **Building Related**

Tenancy: Number of Stories: Property Condition: Multiple Tenants

Average 1974

Clear Height:

Loading Doors: Loading Docks:

Amps:

23 0

0 1,500

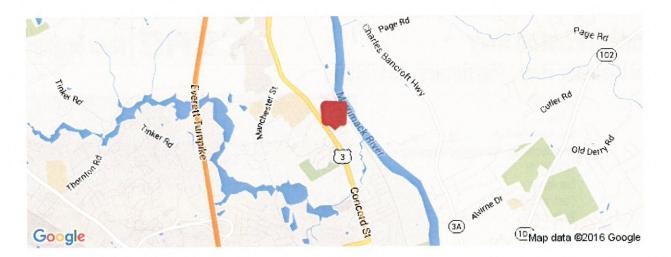
### Year Built: Location

Address: County: MSA:

57 Daniel Webster Hwy, Merrimack, NH 03054

Hillsborough

Manchester-Nashua





Roger Dieker

CBRE I New England

603-540-8315 [M]

(603) 792-2604 [O]

roger.dieker@cbre-ne.com



Michael Tamposi
CBRE I New England
603-792-2602 [0]
mike.tamposi@cbre-ne.com

# 7 Henry Clay Dr

### 7 Henry Clay Dr, Merrimack, NH 03054

Listing ID: 1980612
Status: Active
Property Type: Office For Sale
Office Type: Office Building

Size: 45,200 SF
Sale Price: See Agent
Sale Terms: Cash to Seller

#### Overview/Comments

For Sale or Lease - Formerly occupied by Ellacoya Networks/Arbor Networks, this two-story, 45,620 +/- SF office building offers all of the amenities of a first-class corporate campus. The property features a cafeteria, 210 parking spaces, existing technology infrastructureLocated on 3.94 +/- acres just off Exit 10 of the F.E. Everett Turnpike.

# CBRE | New England



#### **More Information Online**

https://www.catylist.com//listing/1980612

#### **QR** Code

Scan this image with your mobile device:



#### **General Information**

Tax ID/APN: 02E 006 000
Office Type: Office Building, General

Zoning: INDUSTRIAL; INDUSTRIAL; INDUSTRIAL;

INDUSTRIAL

Property Use Type: Investment, Vacant/Owner-User

Building Name: 7 Henry Clay Dr Class of Space: Class A Building/Unit Size (RSF): 45,200 SF Land Area: 3.94 Acres

Sale Terms: Sale Terms: Cash to Seller

Area & Location
Property Visibility:

Good F.E. Everett Turnpike Exit 10 Airports: Manchester-Boston Regional Airport
Site Description: Parking: ample HVAC: Multi-zoned heat pump /

210

Full AC Has Sprinklers

#### **Building Related**

Highway Access:

Total Number of Buildings: 1 Parking Type: Surface
Number of Stories: 2 Parking Description: Parking lot shared with other tenants

Year Built: 1990 Total Parking Spaces:

**Land Related** 

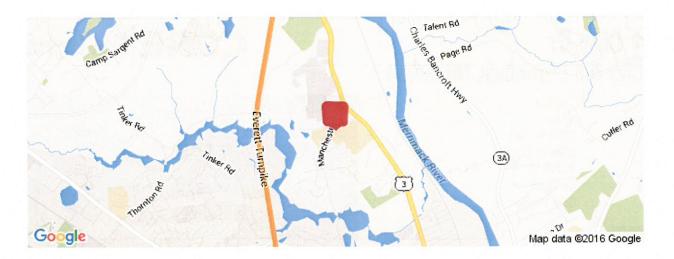
Zoning Description: Industrial, however property is in the vicinity of

other office buildings

Location

Address: 7 Henry Clay Dr , Merrimack, NH 03054

County: Hillsborough
MSA: Manchester-Nashua





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# 59 Daniel Webster Highway - Merrimack, CBRE | New England NH

## 59 Daniel Webster Highway, Merrimack, NH 03054

28790277 Listing ID: Status: Active

Property Type: Industrial For Sale

Industrial Type: Free-Standing, Manufacturing

Size: 474.322 SF Sale Price: See Agent Sale Terms: Cash to Seller Loading: 26 Docks Ceiling: 32 ft. Drive-In Bays: 1 Bay

#### Overview/Comments

For Sale or Lease: 59 Daniel Webster Highway is A 474,322 SF first-class manufacturing distribution facility which features, 147,472 SF of high-bay warehouse for lease. The space offers 22-32' clear height with 26 tailboard loading docks with levelers. Also available in the sale package is 57 DW Highway. CALL BROKER FOR SALE DETAILS.

The property is strategically located in the Economic Revitalization Zone just off Exit 10 of the F.E Everett Turnpike in Merrimack, New Hampshire, It offers excellent proximity to the Manchester-Boston Regional Airport. The site is further enhanced by a secured yard area and rail service provided by Guilford Rail.

This 40.78 acre parcel is positioned in Merrimack's Industrial / R&D corridor adjacent to corporate neighbors Anheuser-Busch and BAE Systems.

Industrial



#### **More Information Online**

https://www.catylist.com//listing/28790277

#### **QR** Code

Scan this image with your mobile device:



#### **General Information**

Tax ID/APN:	02E/006/000	Gross Building Area:	474,322 SF
Industrial Type:	Free-Standing, Manufacturing, Light Industrial,	Building/Unit Size (RSF):	474,322 SF
	Warehouse/Distribution, Other, General	Land Area:	40.78 Acres
Zoning:	INDUSTRIAL	Sale Terms:	Cash to Seller
Property Use Type	Net Leased Investment (NIMN)		

#### **Area & Location**

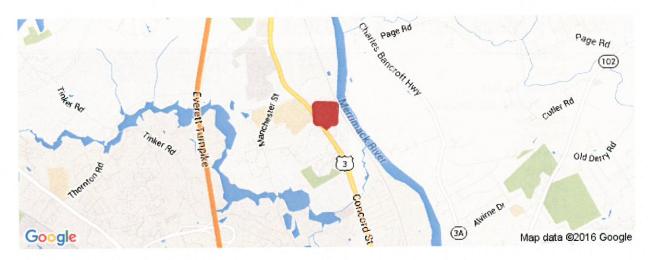
Zoning Description:

Road Type:	Paved	Rail Access:	Yes
Highway Access:	F.E. Everett Turnpike Exit 10 Merrimack	Airports:	Manchester-Boston Regional Airport
Building Related			
Tenancy:	Multiple Tenants	Clear Height:	32
Year Built:	1969	Loading Doors:	0
Year Renovated:	2014	Loading Docks:	26
Parking Type:	Surface	Drive-In Bays:	1
Parking Description:	Shared common lot with other tenants. Parking lot	Amps:	2,000
	large enough to accommodate large trucks	X-Phase:	3
Ceiling Height:	32	Heat Type:	Natural Gas
Land Related			

#### Location

Address: 59 Daniel Webster Highway, Merrimack, NH 03054

County: Hillsborough
MSA: Manchester-Nashua



#### **Property Images**



cover



Office\_area



Warehouse



Warehouse2



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# 7 Henry Clay Dr, Suite: 1

### 7 Henry Clay Dr, Merrimack, NH 03054

Listing ID: 2024955 Status: Active

Property Type: Office For Lease
Office Type: Office Building
Contiguous Space: 5,000 - 16,270 SF

Total Available: 16,270 SF

Lease Rate: \$8 - 10 PSF (Annual)
Base Monthly Rent: \$3,333 - 13,558 (Monthly)

Lease Type: Absolute NNN

#### **Overview/Comments**

For Sale or Lease - Formerly occupied by Ellacoya Networks/Arbor Networks, this two-story, 45,620 +/- SF office building offers all of the amenities of a first-class corporate campus. The property features a cafeteria, 210 parking spaces, existing technology infrastructure. Located on 3.94 +/- acres just off Exit 10 of the F.E. Everett Turnpike.

# CBRE New England



#### **More Information Online**

https://www.catylist.com//listing/2024955

#### **QR** Code

Scan this image with your mobile device:



#### **General Information**

Tax ID/APN: 02E/041/003 Class of Space: Class A
Office Type: Office Building, General Building/Unit Size (RSF): 45,200 SF
Zoning: INDUSTRIAL Land Area: 3.94 Acres
Building Name: 7 Henry Clay Dr

#### **Available Space**

Suite/Unit Number: 1 Space Type: Relet
Space Available: 16,270 SF Date Available: 10/20/2009
Minimum Divisible: 5,000 SF Lease Rate: \$8 - 10 PSF (Annual)
Maximum Contiguous: 16,270 SF Lease Type: Absolute NNN

Space Description For Sale or Lease - Formerly occupied by Ellacoya Networks/Arbor Networks, this two-story, 45,620 +/- SF office building offers all of the amenities of a first-class corporate campus. The property features a cafeteria, 210 parking spaces, existing technology infrastructure. Located on 3.94 +/- acres just off Exit 10 of the F.E. Everett Turnpike.

Area & Location

Property Visibility: Good
Highway Access: F.E. Everett Turnpike Exit 10

Manchester-Boston Regional Airport

#### **Building Related**

Airports:

Parking Description: 210 spaces in common lot with other tenants Total Number of Buildings: 1 210 Number of Stories: 2 Total Parking Spaces: Natural Gas 1990 Heat Type: Year Built: Central Heat Source: Surface Parking Type:

#### **Land Related**

Zoning Description:

Industrial, yet the property is surrounded by office

buildings.

Water Service:

Municipal

Sewer Type:

Municipal

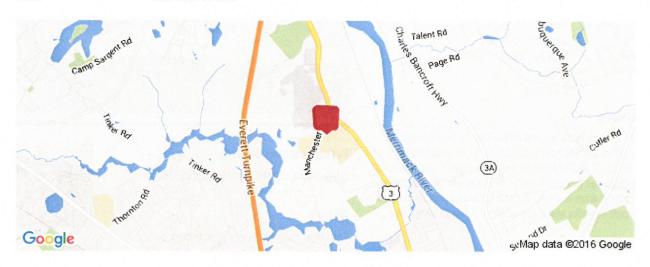
#### Location

Address:

7 Henry Clay Dr, Merrimack, NH 03054

County: MSA:

Hillsborough Manchester-Nashua





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## **57 Daniel Webster Hwy**

# CBRE New England

### 57 Daniel Webster Hwy, Merrimack, NH 03054

Listing ID: 1983100 Status: Active

Property Type: Industrial For Lease

Industrial Type: Free-Standing, Manufacturing

Contiguous Space: 20,000 - 104,360 SF

Total Available: 104,360 SF
Lease Rate: \$4.50 PSF (Annual)
Base Monthly Rent: \$7,500 - 39,135 (Monthly)

Lease Type: NNN
Ceiling: 23 ft. Clear

#### **Overview/Comments**

This 104,360 +/- SF manufacturing and distribution facility consists of 24,000 +/- SF of office and lab space, 40,360 +/- SF of manufacturing space and 40,000 +/- SF of 23-foot clear warehouse space (warehouse can be leased separately). The property features five tailboard loading docks with levelers and three drive-in doors. The site is easily accessible via Exit 10 of the F.E. Everett Turnpike and offers excellent frontage along the D. W. Highway.



#### **More Information Online**

https://www.catylist.com//listing/1983100

#### **QR** Code

Scan this image with your mobile device:



#### **General Information**

Tax ID/APN: 02E/006/001 Building Name: 57 Daniel Webster Hwy Industrial Type: Free-Standing, Manufacturing, Light Industrial, Gross Building Area: 104,360 SF

Warehouse/Distribution, Other Building/Unit Size (RSF): 104,360 SF Zoning: I-1 INDUSTRIAL Land Area: 7.65 Acres

**Available Space** 

Date Available: 06/25/2009 104,360 SF Space Available: 20,000 SF Lease Rate: \$4.50 PSF (Annual) Minimum Divisible: NNN Maximum Contiguous: 104,360 SF Lease Type: Space Description: Space type: Flex Clear Height: 23

Space Type: Relet

**Area & Location** 

Highway Access: F.E. Everett Turnpike Exit 10 Merrimack

Rail Access: Yes

Airports: Manchester-Boston Regional Airport

**Building Related** 

Tenancy: Multiple Tenants Parking Type: Surface
Number of Stories: 1 Total Parking Spaces: 40
Property Condition: Good Amps: 1,500
Year Built: 1974 Heat Type: Natural Gas

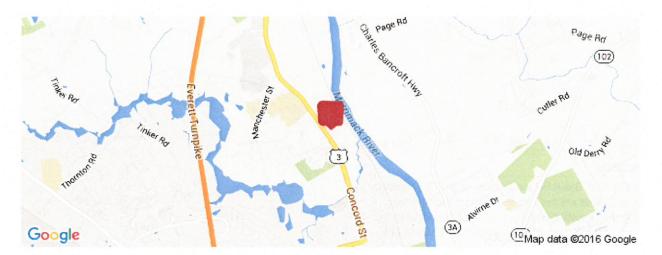
**Land Related** 

Zoning Description: suburban industrial area. Office buildings are

located nearby.

#### Location

Address: 57 Daniel Webster Hwy , Merrimack, NH 03054
County: Hillsborough
MSA: Manchester-Nashua





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### **Mast Rd**

### Mast Road, Merrimack, NH 03054

Listing ID:

28631401

Status:

Active

Property Type:

Vacant Land For Lease

Possible Uses: Gross Land Area: Industrial 17.37 Acres

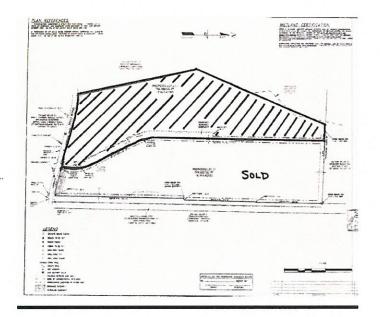
Lease Rate: Base Monthly Rent: \$0 PSF (Annual) \$0

Lease Type:

Ground Lease, NNN

#### **Overview/Comments**

Site is located at Exit 10 off Daniel Webster Highway, south of the Anheuser Busch plant. Site is divisible and has been cleared. Mast Road has been expanded and upgraded, providing excellent access for all vehicular traffic. Sites available as built to suit lease or ground lease. GROUND LEASE RATE TO BE DETERMINED. North Parcel



#### **More Information Online**

https://www.catylist.com//listing/28631401



#### **QR** Code

Scan this image with your mobile device:

#### **General Information**

Tax ID/APN: Possible Uses: 00002D 000021 000000

Industrial

Land Splits Available:

INDUSTRIAL

Yes

#### **Area & Location**

Market Type: Side of Street: Property Visibility: Medium North Good

Largest Nearby Street: Site Description:

**Daniel Webster Hwy** vacant land next to dw hwy

#### **Land Related**

Available Utilities:

Electric, Water, Gas, Sewer

#### Location

Address: County:

MSA:

Mast Road, Merrimack, NH 03054

Hillsborough Manchester-Nashua



### **Property Contacts**



#### William J. Luers

Tamposi-Nash R E Group Inc (603) 889-0009 [0] bill@tamposi-nash.com

### **Mast Rd**

### Mast Road, Merrimack, NH 03054

Listing ID:

28631416

Status:

Active

Property Type:

Vacant Land For Lease

Possible Uses:

Industrial

Gross Land Area:

23 Acres

Lease Rate: Unit Price:

\$0 Per Acre (Annual) \$0 PSF (Annual)

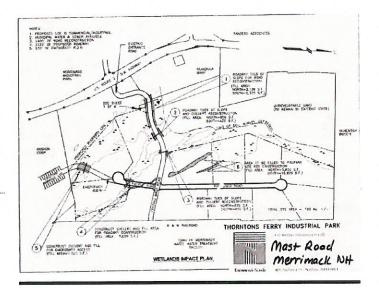
Base Monthly Rent:

Lease Type:

Ground Lease, NNN

#### **Overview/Comments**

Site is located at Exit 10 off Daniel Webster Highway, south of the Anheuser Busch plant. Site is divisible and has been cleared. Mast Road has been expanded and upgraded, providing excellent access for all vehicular traffic. Sites available as built to suit lease or ground lease. GROUND LEASE RATE TO BE DETERMINED. South Parcel



#### **More Information Online**

https://www.catylist.com//listing/28631416



#### **QR** Code

Scan this image with your mobile device:

### **General Information** Tax ID/APN:

Possible Uses:

00002D 000022 000000 Industrial

Zoning: Land Splits Available: INDUSTRIAL Yes

#### **Area & Location**

Largest Nearby Street: Site Description:

Mast Road

vacant land next to dw hwy

#### **Land Related**

Available Utilities:

Electric, Water, Gas, Sewer

#### Location

Address: County: MSA:

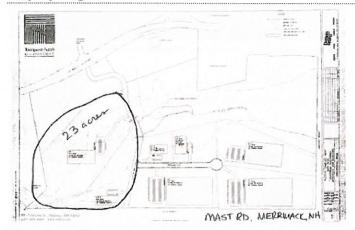
Mast Road, Merrimack, NH 03054

Hillsborough

Manchester-Nashua



#### **Property Images**



23 Acres Proposed Use

### **Property Contacts**



#### William J. Luers

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# **Ideal for Retail Redevelopment, Suite: A**

### 105 Daniel Webster Hwy, Merrimack, NH 03054

Listing ID: 29715520 Status: Active

Property Type: Retail-Commercial For Lease

Retail-Commercial Type: Retail-Pad
Contiguous Space: 2,586 SF
Total Available: 2,586 SF

Lease Rate: \$25.15 PSF (Annual)
Base Monthly Rent: \$5,419 (Monthly)

Lease Type: NNN

#### Overview/Comments

Former DCU location at 105 Daniel Webster Highway, Merrimack, NH. Ideal for retail redevelopment, the property offers great visibility and a terrific opportunity on busy DW Highway. The property consists of  $\pm 5.48$  acres with 307' of frontage and currently has a  $\pm 2,586$  SF retail/commercial building onsite. 105 Daniel Webster Highway offers easy highway access; located approximately a mile from the F.E. Everett Turnpike, less than 10 miles to the Manchester-Boston Regional Airport and less than 15 minutes to the Massachusetts border.

000020 000021 000001



#### **More Information Online**

https://www.catylist.com//listing/29715520



#### **QR** Code

Zoning-

Scan this image with your mobile device:

C/I

#### **General Information**

Tay ID/APM.

Retail-Commercial Type:	Retail-Pad	Building/Unit Size (RSF):	2,586 SF
Available Space			
Suite/Unit Number: Space Available: Minimum Divisible: Maximum Contiguous: Space Type:	A 2,586 SF 2,586 SF 2,586 SF New	Date Available: Lease Rate: Lease Type: Parking Spaces:	02/10/2015 \$25.15 PSF (Annual) NNN 0
Area & Location			
Road Type: Property Visibility:	Highway Excellent	Transportation: Airports:	Highway Less than 10+/- miles to Manchester-Boston Regional Airport

Site Description The property consists of  $\pm 5.48$  acres with 307' of frontage and currently has a  $\pm 2,586$  SF retail/commercial building onsite. Parking in front as well as rear of the building.

#### **Building Related**

Dallating Holaton				
Total Number of Buildings:	1	Year Built:	2013	
Number of Stories:	1	Parking Type:	Surface	
Property Condition:	Excellent			

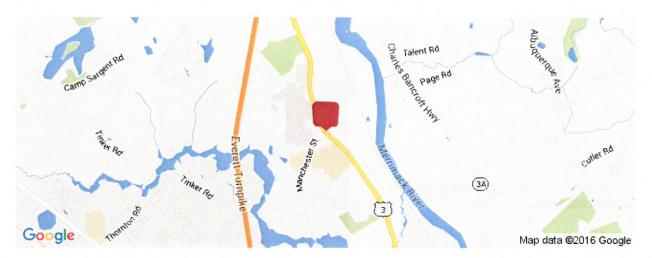
#### **Land Related**

Zoning Description: Commercial/Industrial Lot Frontage (Feet): 307

#### Location

Address: 105 Daniel Webster Hwy, Merrimack, NH 03054

County: Hillsborough
MSA: Manchester-Nashua



#### **Property Images**



Site\_aerial



Lot



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cdm@nautilusrg.com

### **Ideal for Retail Redevelopment**

### 105 Daniel Webster Hwy, Merrimack, NH 03054

Listing ID: 29715528 Status: Active

Property Type: Retail-Commercial For Sale

Retail-Commercial Type: Retail-Pad
Size: 2,586 SF
Sale Price: \$895,000
Unit Price: \$346.09 PSF
Sale Terms: Cash to Seller

#### **Overview/Comments**

Former bank branch on over 5 acres of land. Excellent fit for a financial institution or new branch with additional room to expand.



#### **More Information Online**

https://www.catylist.com//listing/29715528

#### **QR** Code

Scan this image with your mobile device:



#### **General Information**

 Tax ID/APN:
 00002D 000021 000001

 Retail-Commercial Type:
 Retail-Pad, Other

 Zoning:
 COMMERCIAL

Property Use Type: Building/Unit Size (RSF): Sale Terms: Business 2,586 SF Cash to Seller

#### **Area & Location**

Site Description: Former Bank Site 5 acres Parking in front and rear

of building

#### Location

Address: 105 Daniel Webster Hwy, Merrimack, NH 03054

County: Hillsborough
MSA: Manchester-Nashua



#### **Property Images**







Lot



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### **4 John Tyler Street**

### 4 John Tyler Street, Merrimack, NH 03054

Listing ID:

29662201

Status:

Active

Property Type:

Office For Sale

Office Type:

Office Building

Size:

2,424 SF

Sale Price: Unit Price: \$242,400 \$100 PSF

Sale Terms:

Cash to Seller

#### **Overview/Comments**

Property sits right at the Merrimack/Nashua town line and provides easy access to downtown Nashua as well as the state's highways. 4 John Tyler Street offers a nice nice park like setting along with some level of visibility from busy DW Highway. The space will be delivered with fresh paint and new carpet.

The open concept has several perimeter offices around a large open bullpen/workstation area on the ground floor. The stairs lead up to a large area that overlooks the first floor and can serve as additional work area or a reception area to the large attached conference room/executive office.



#### **More Information Online**

https://www.catylist.com//listing/29662201

#### **QR** Code

Scan this image with your mobile device:



#### **General Information**

Tax ID/APN: Office Type:

Zoning:

2D 000041 0010-4 Office Building GENERAL COMMERCIAL

Vacant/Owner-User

Class of Space: Gross Building Area: Building/Unit Size (RSF): Sale Terms: Class B 2,424 SF 2,424 SF Cash to Seller

# Property Use Type: **Area & Location**

Market Type:

Medium

#### **Building Related**

Total Number of Buildings: Number of Stories: 1 2 Parking Type: Total Parking Spaces: Surface 10

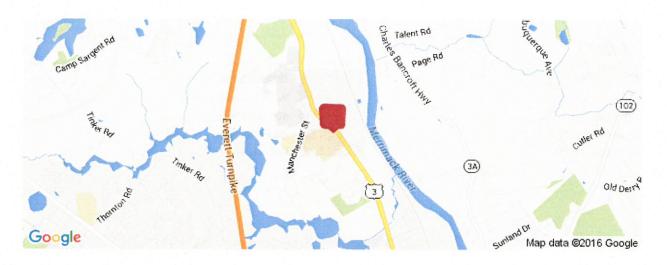
#### Location

Address: County:

MSA:

4 John Tyler Street, Merrimack, NH 03054

Hillsborough Manchester-Nashua



#### **Property Images**



Interior\_1





Interior\_2a



Unit\_Entry



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### 4 John Tyler Street, Suite: 4

### 4 John Tyler Street, Merrimack, NH 03054

Listing ID: 29575705 Status: Active

Property Type: Office For Lease
Office Type: Office Building
Contiguous Space: 2,424 SF
Total Available: 3,924 SF

Lease Rate: \$2,000 (Monthly)
Unit Price: \$9.90 PSF (Annual)
Lease Type: Modified Gross

#### Overview/Comments

Property sits right at the Merrimack/Nashua town line and provides easy access to downtown Nashua as well as the state's highways. 4 John Tyler Street offers a nice nice park like setting along with some level of visibility from busy DW Highway. The space will be delivered with fresh paint and new carpet.

Modified gross lease where tenant pay's electric and gas in addition to base rent.

2D 000041 0010-7





#### **More Information Online**

https://www.catylist.com//listing/29575705



#### **QR** Code

Gross Building Area:

Scan this image with your mobile device:

2,424 SF

#### **General Information**

Tax ID/APN:

Office Type: Office Building Building/Unit Size (RSF): 2,424 SF COMMERCIAL INDUSTRIAL Zoning: **Available Space** Suite/Unit Number: 4 Date Available: 08/13/2014 Suite Floor: Lease Term (Months): 36 Months Space Available: 2,424 SF Lease Rate: \$2,000 (Monthly) Minimum Divisible: 2,424 SF Lease Type: **Modified Gross** Conference Rooms: Maximum Contiguous: 2,424 SF 1 Space Subcategory 1: Office Building Offices: 4 Space Subcategory 2: **Business Park** Parking Spaces: 10 Space Type: Relet

Space Description This 1st class, professional office building is located a short distance from the Nashua/Merrimack town line with great access to both downtown Nashua as well as state highways. Once inside, the impressive design features cathedral ceilings, with a balcony overlooking the reception area,4 demised offices and a large open space for workstations. The 2nd floor conference room/training area allows for privacy away from the work area. The landlord has repainted the suite and will install new carpet to the tenant's specifications upon signing a lease.

#### **Area & Location**

Market Type:	Medium			
<b>Building Related</b>				
Total Number of Buildings:	1	Parking Type:	Surface	
Number of Stories:	2	Total Parking Spaces:	10	

#### Location

Address: 4 John Tyler Street, Merrimack, NH 03054

County: Hillsborough
MSA: Manchester-Nashua



#### **Property Images**

Interior\_1









Unit\_Entry



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## 4 John Tyler Street, Suite: 4G

### 4 John Tyler Street, Merrimack, NH 03054

29575705 Listing ID: Status: Active

Property Type: Office For Lease Office Type: Office Building Contiguous Space: 1.500 SF Total Available: 3,924 SF

Lease Rate: \$12 PSF (Annual) Base Monthly Rent: \$1,500 (Monthly) Lease Type: **Modified Gross** 

#### **Overview/Comments**

Property sits right at the Merrimack/Nashua town line and provides easy access to downtown Nashua as well as the state's highways. 4 John Tyler Street offers a nice nice park like setting along with some level of visibility from busy DW Highway. The space will be delivered with fresh paint and new carpet.

Modified gross lease where tenant pay's electric and gas in addition to base





#### **More Information Online**

https://www.catylist.com//listing/29575705

#### **QR** Code

Scan this image with your mobile device:

#### **General Information**

Tax ID/APN:	2D 000041 0010-7	Gross Building Area:	2,424 SF
Office Type:	Office Building	Building/Unit Size (RSF):	2,424 SF
Zoning:	COMMERCIAL INDUSTRIAL		

#### **Available Space**

Suite/Unit Number:	4G	Space Type:	Relet
Suite Floor:	2	Date Available:	12/17/2014
Space Available:	1,500 SF	Lease Rate:	\$12 PSF (Annual)
Minimum Divisible:	1,500 SF	Lease Type:	Modified Gross
Maximum Contiguous:	1,500 SF	Offices:	3
Space Subcategory 1:	Office Building	Parking Spaces:	8
Snace Subcategory 2.	Research & Development	8 1	

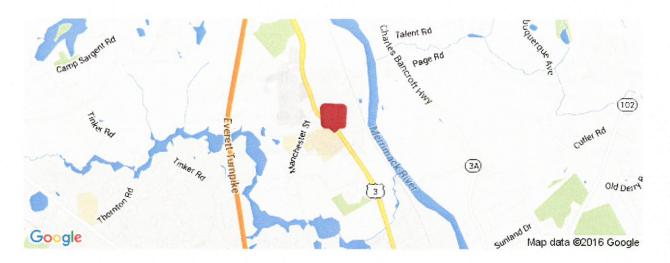
Space Description This second floor suite features 3 offices and a reception area. Just off the reception area there is a large 500 SF open space that could be used for work stations, light assembly or storage.

#### **Area & Location**

Market Type:	Medium			
<b>Building Related</b>				
Total Number of Buildings:	1	Parking Type:	Surface	
Number of Stories:	2	Total Parking Spaces:	10	
Location				

4 John Tyler Street, Merrimack, NH 03054 Address:

County: Hillsborough MSA: Manchester-Nashua



#### **Property Images**



Interior\_1





Interior\_2a



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### **ERZ FAQs for Communities**

#### What is the ERZ Program?

ERZ stands for Economic Revitalization Zone. The ERZ tax credit program, which is detailed in RSA 162-N, offers a short term business tax credit for projects that improve infrastructure and create jobs in designated areas of a municipality.

#### Why were ERZs established?

ERZs were established to stimulate economic redevelopment, expand the commercial and industrial base, create new jobs, reduce sprawl, and increase tax revenues within the state by encouraging economic revitalization in designated areas.

#### How is an ERZ defined?

An Economic Revitalization Zone, means a zone with a single continuous boundary, designated in accordance with the rules adopted under RSA 162-N:8, and having at least one of the following characteristics:

- (a) Unused or underutilized industrial parks; or
- (b) Vacant land or structures previously used for industrial, commercial, or retail purposes but currently not so used due to demolition, age, relocation of the former occupant's operations, obsolescence, deterioration, brownfields, or cessation of operation resulting from unfavorable economic conditions either generally or in a specific economic sector.

A community must request that a site or contiguous area be designated as an ERZ by the Department of Resources and Economic Development. Each ERZ is evaluated every five years to assess whether the designation is still eligible.

#### How much is available for tax credits?

The State of New Hampshire designates \$825,000 statewide, per year, to be available for ERZ tax credits.

# What is the process to create an ERZ in the Community?

To apply for the tax credits, a community must complete Form ERZ-1 available from the Department of Resources and Economic Development. The application must include reference to the public record of acceptance by the governing body of the community.



#### How long will this initiative be in place?

This program will be in place until 2020, or until the State law governing ERZs is repealed or amended.

#### How can a community benefit from ERZs?

Communities benefit from ERZs by the job growth of its businesses located in the community, and by potential growth of the local tax base due to expansion of the business's plant and equipment assets. For a business to qualify for an ERZ tax credit it must invest in plant or equipment and create a least one (1) new full time job in the state, and meet the following criteria:

- The business must be physically located in an approved ERZ.
- Investment in plant or equipment must be made directly by the business applying for the ERZ tax credit.
- Jobs must be full time, direct employees, and not be contracted or "temp" jobs.
- The investment and the job creation must take place within one calendar year.

#### How is the credit calculated?

The credit is based on a percent of the salary for each new full time job created and the lesser of: either a percent of the actual cost incurred for the project or a maximum credit for each new job created in the fiscal year.

#### What is considered a full time job?

A full time job is at least 35 hours per week and is a permanent, year-round position.

# How can a business in the community claim the credit?

The deadline to apply is Feb. 10 of the year following the applicant's tax year. To apply for the tax credits an applicant must complete form ERZ-2 available from the Department of Resources and Economic Development's website.

#### Who do I call with additional questions?

Contact the Division of Economic Development at (603) 271-2591.